

2014 RE/MAX vs. THE INDUSTRY

RE/MAX agents sell the most homes, supported by a brand that more buyers and sellers think of than any other in real estate. **Open Your Eyes to RE/MAX.**

	U.S. RESIDENTIAL TRANSACTION SIDES ¹	U.S. BRAND AWARENESS ²	U.S. NATIONAL ADVERTISING ³	COUNTRIES ⁴	OFFICES WORLDWIDE	AGENTS WORLDWIDE
RE/MEX.	907,785	28.1%	31.7%	97	6,481	93,228
COLDWELL BANKER E	725,058	16.0%	29.5%	41	3,100	84,900
KELLER WILLIAMS.	644,297	4.2%	1.0%	7	700	94,906
Century 21	410,543	20.9%	14.4%	61	7,100	103,800
ERA REAL ESTATE	118,160	1.6%	0.0%	32	2,300	31,200
Sotheby's	78,841	0.7%	11.8%	41	700	14,500
Better Homes and Gardens.	55,712	0.7%	1.6%	2	260	8,400
Weichert, Realtors	Not released	1.5%	0.1%	1	370	14,000
Real Living Real Estate	Not released	0.4%	0.2%	1	360	7,800
BERKSHIRE HATHAWAY HomeServices	Not released	0.1%	0.0%	1	330	14,000

©2014 RE/MAX, LLC. Each office independently owned and operated. Data is full-year or as of year-end 2013, as applicable. Except as noted, Coldwell Banker, Century 21, ERA, Sotheby's and Better Homes and Gardens data is as reported by Realogy Corporation on SEC 10-K, Annual Report for 2013; Keller Williams, Weichert, Real Living and Berkshire Hathaway HomeServices data is from company websites and industry reports. 'RE/MAX residential transaction sides may include some leases, estimated to be less than 1%. Keller Williams reports all transaction sides and does not itemize U.S. residential transactions. 'MMR Strategy Group study of unaided awareness. 'Ju.S. national media ad spend, as a percentage of spend of all national real estate franchises, as reported by Nielsen Ad Views. Others: 9.7%. 'Based on lists of countries claimed at each franchisor's website, excluding claimed locations that are not independent countries (e.g. territories, etc.). 140331